



## NEWS RELEASE

For more information, contact:

Greg Fulton, Greenway Medical Technologies, Inc., (770) 262-2347, [gregfulton@greenwaymedical.com](mailto:gregfulton@greenwaymedical.com)

### GREENWAY CUSTOMER ACHIEVES STAGE 1 MEANINGFUL USE CRITERIA

#### **Primary Care Physician Group Completes Medicare Attestation via PrimeSUITE 2011 and Greenway's Meaningful Use Dashboard; Success Follows High Marks in MU KLAS Report**

*April 28, 2011, Carrollton, Ga.* – Greenway Medical Technologies, Inc. announced today that Childs Medical Clinic of Samson, Ala. is the first Greenway customer utilizing the company's integrated electronic health record (EHR), practice management and interoperability solution [PrimeSUITE® 2011](#) to successfully attest and receive payment notice within the Centers for Medicare and Medicaid Services (CMS) Stage 1 meaningful use incentives program within the Medicare pathway.

In February, Children's Clinic of Muskogee, Okla. received \$85,000 in becoming the first Greenway customer to achieve the meaningful use criteria within the Medicaid pathway.

For the Medicare incentives, Childs Medical Clinic satisfied reporting requirements of quality measures after registering for the program March 15 and attesting April 19, according to CMS payment process confirmation.

"The entire process went smoothly for us," said Practice Administrator Jule Childs. "And what we found is that much of the criteria were extremely beneficial to the patient. Being on an EHR, we want to know that the patient also has a meaningful use and experience with our system. We plan to continue to expand our functionality and progress through future stages."

Childs Medical Clinic also utilizes Greenway's integrated PrimePATIENT® online communication portal, and the integrated PrimeEXCHANGE® for the data sharing of lab reports. "We also plan to expand our use of PrimeEXCHANGE to interoperate with our area hospitals. All of these functions are important not only for meaningful use but coordinated care in our region."

For the Stage 1 Medicare incentive program, Childs said the Greenway® Meaningful Use Dashboard was particularly beneficial. "We hit our allowable very early and that was easy to chart, but what really helped was being able to show the type of information that needed to be added to clinical summaries and didn't just hit the criteria, but aided our care plans."

"Greenway is proud of this milestone achievement by Childs Medical Clinic, and is looking forward to a multitude of our customers attesting and receiving meaningful use funds throughout 2011 and beyond," said President and CEO Tee Green. "We are equally pleased to make good on our promise to

customers qualifying for the incentives that the ONC-ATCB certification we achieved in October would lead to incentive capture, and that their faith was echoed in the KLAS report this spring.”

[Released](#) April 12 by KLAS, the healthcare IT industry’s leading consumer reporting survey organization, and titled *Ambulatory EMR: A KLAS Guide to Meaningful Use Success*, the survey of 597 providers using 25 EHR solutions found that “96% of clients expressed confidence that they will get to MU in 2011, which was the highest among all vendors.”

The survey measured EHR performance in eight key meaningful use criteria, and found that “Greenway received especially high ratings on the core EMR functionalities of CPOE, problem lists, alerting, and progress notes, as well as the more complicated functionalities of data mining tools and CDS ... Greenway is one of the most widely regarded and highest-performing vendors in the EMR landscape.”

Added Green, “Taken together, this success to us is one component of our historical dedication to advancing healthcare not only through quality reporting like meaningful use and upcoming Accountable Care Organizations (ACOs), but to innovative data sharing and data liquidity for a truly nationwide health information network that crosses all public and private stakeholders and institutions. That is the end goal of quality healthcare in America.”

### **About Greenway Medical Technologies, Inc.**

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 27,000 healthcare providers nationwide, in 31 specialties and subspecialties, by enhancing the delivery of patient care through advanced health IT software and on-demand services that allow physician practices to function at their highest level of efficiency in group practice, IDN, REC, HIE, IPA, Accountable Care Organization (ACO) and Patient Centered Medical Home (PCMH) settings. Established in 1998, Carrollton, Ga.-based Greenway is a privately held company with more than 450 employees.

### **About PrimeSUITE 2011 Meaningful Use Certification**

PrimeSUITE® 2011 is an ONC-ATCB Complete EHR. The 2011/2012 criteria supports the Stage 1 meaningful use measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). This Complete EHR is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. PrimeSUITE 2011 was certified on October 14, 2010, certification number CC-1112-699072-1 for clinical quality measures NQF 0421, 0013, 0028, 0041, 0024, 0038, 0031, 0032 and 0034. Review complete details of PrimeSUITE 2011’s meaningful use certification on CCHIT and ONC websites: [http://www.cchit.org/get\\_certified/ONC-ATCB-Certified-2011-2012](http://www.cchit.org/get_certified/ONC-ATCB-Certified-2011-2012) and <http://onc-chpl.force.com/ehrcert>.

For more information about Greenway, visit [www.greenwaymedical.com](http://www.greenwaymedical.com). You can also follow developments at Greenway through online and social media:

- Greenway on Twitter: <http://bit.ly/GreenwayTwitter>
- Greenway on Facebook: <http://bit.ly/GreenwayFacebook>

- Greenway on YouTube: <http://bit.ly/GreenwayYouTube>
- BlogEHR: <http://bit.ly/BlogEHR>
- Tee Green on Twitter: <http://bit.ly/wteegreen>
- Justin Barnes on Twitter: <http://bit.ly/HITAdvisor>
- Eric Grunden on Twitter: <http://bit.ly/EGrunden>
- Johnathan Samples on Twitter: <http://bit.ly/JSamplesGMT>

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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